

Fra: Nisrin Obeid <nisrob@um.dk>
Sendt: 4. marts 2022 09:57
Til: Niels Hansen <nh@future-energy.nu>
Emne: RE: Questions

Thank you so much Niels.

On another note, how does 21st of March look for a chouf municipality visit? It might take a full day.

Another option is 22nd.

Best,
Nisrin

From: Niels Hansen <nh@future-energy.nu>
Sent: 03 March 2022 14:51
To: Nisrin Obeid <nisrob@um.dk>
Subject: Questions

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Hi Nisrin

- 1 How can Smart Grid systems help increase the capacity of the existing electricity grid?
- 2) How can Smart Grid systems help prevent the theft of electricity from urban power grids?
- 3) The industrial sector uses a lot of energy. How can Smart Grid and renewables electrify this sector?
- 4) Can systems be adapted for smaller districts or municipalities. An initiative where the smaller areas can be converted to renewable energy via Smart Grid and power plants, is this possible?

And slide that relates to the interactive Poll:



The future of linking sectors with Smart Grid



Med venlig Hilsen/ With Best Regards
Niels Hansen
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-----Oprindelig meddelelse-----

Fra: Nisrin Obeid <nisrob@um.dk>

Sendt: 3. marts 2022 08:35

Til: Niels Hansen <nh@future-energy.nu>

Emne: Re: Zoom

Hi Niels,

Thank you so much for taking the time yesterday to help in putting few questions that go with your session and bring the best out of this forum.

As agreed yesterday, please send me few written questions in order for me to add to my list of questions that should be addressed during my moderating session.

Best regards,
Nisrin

From: Niels Hansen <nh@future-energy.nu>
Date: 1 March 2022 at 6:33:09 PM GMT+2
To: Nisrin Obeid <nisrob@um.dk>
Subject: Zoom

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Hi Nisrin

Here's an invitation to zoom in if you do not have a subscription. I have major issues with Skype and Teams (Microsoft). Last meeting with UN last Wednesday, I lost 15 min. of the meeting when I had to reinstall Teams to make it work.

Niels Hansen is inviting you to a scheduled Zoom meeting.

Join Zoom Meeting

<https://zoom.us/j/94477808863?pwd=Y0FY1VFbU1SV2FHbXI0OWlpQlc4QT09>

Med venlig Hilsen/ With Best Regards

Niels Hansen

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Med venlig Hilsen/ With Best Regards

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Fra: Nisrin Obeid <nisrob@um.dk>

Sendt: 8. februar 2022 15:30

Til: Niels Hansen <nh@future-energy.nu>

Cc: husseinhajjhassan91@gmail.com

Emne: Re: SV: Price of consulting service

We work on hourly basis. However we can assign 12 hours each month, if we needed more hours we can agree on adding. How does that work?

And yes you can terminate the contract at any time, you only pay the worked consultancy hours.

Best regards,
Nisrin

From: Niels Hansen <nh@future-energy.nu>

Date: 8 February 2022 at 4:25:21 PM GMT+2

To: Nisrin Obeid <nisrob@um.dk>

Cc: husseinhajjhassan91@gmail.com <husseinhajjhassan91@gmail.com>

Subject: SV: Price of consulting service

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Can this then be a monthly fee (10000 Dk/Month) where we e.g. can stop the collaboration with one month's notice.

Med venlig Hilsen/ With Best Regards

Niels Hansen

Teknisk direktør / CTO

+45 - 60642885

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-----Oprindelig meddelelse-----

Fra: Nisrin Obeid <nisrob@um.dk>

Sendt: 8. februar 2022 15:20

Til: Niels Hansen <nh@future-energy.nu>

Cc: husseinhajjhassan91@gmail.com

Emne: Re: Price of consulting service

Dear Niels,

Glad to hear about your interest in collaborating with the trade council at the embassy in Beirut.

The TC can provide you with the following services:

- arrange and coordinate meetings with high level stakeholders.
- political pressure on decision makers
- networking events sponsoring and hosting on behalf of your company
- promote the Danish know how and expertise (in this case your technology and your products)
- GPA services across the country (Lebanon) and the region (MENA)
- assist in planning strategies and
- present your company by being the Boots on the Ground (BOG)
- assist in administrative services like hotel bookings and transportation services

Such an agreement would require 150 hours, where you will be billed on quarterly basis. However, we don't use hours unless we get your approval.

MFA's hourly rate is DKK 800 per hour which sums to DKK 120,000/- per year.

If you wish to discuss further, we can have a call tomorrow morning at 10 am DK time.

Looking forward to hearing from you.

Best regards,
Nisrin

From: Niels Hansen <nh@future-energy.nu>
Date: 8 February 2022 at 3:41:28 PM GMT+2
To: Nisrin Obeid <nisrob@um.dk>
Cc: husseinhajj Hassan91@gmail.com <husseinhajj Hassan91@gmail.com>
Subject: Price of consulting service

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Dear Nisrin

With respect to an agreement with you and the Trade Council to purchase your services regarding a promotion of the energy systems Future Energy is working on selling in Lebanon and the Middle East, can you come up with an estimate of what it will cost??

Do you have a suggestion for what such a plan could contain and how many hours you will need to spend and the price in total?

If it is possible to have your answer before noon tomorrow where I must meet with investors regarding the further in the Middle East, it could be good..

Med venlig Hilsen/ With Best Regards
Niels Hansen

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